

#### **Execution Version**

ISIN: XS1561048924

Common Code: 156104892

Valoren: 39316117

PIPG Tranche Number: 92791

Final Terms dated December 20, 2017

## GOLDMAN SACHS FINANCE CORP INTERNATIONAL LTD

Series M Programme for the issuance of Warrants, Notes and Certificates

Issue of USD 95,000,000 Ten-Year Fixed to Floating Rate Notes linked to the 3-Month USD LIBOR, due December 20, 2027 (the "Notes" or the "Securities")

Guaranteed by The Goldman Sachs Group, Inc.

### CONTRACTUAL TERMS

Terms used herein shall have the same meaning as in the General Note Conditions and the Coupon Payout Conditions set forth in the base prospectus dated March 2, 2017 (the "Base Prospectus") as supplemented by the supplements to the Base Prospectus dated March 22, 2017, April 21, 2017, May 5, 2017, May 16, 2017, June 16, 2017, July 5, 2017, July 24, 2017, August 22, 2017, September 6, 2017, September 25, 2017, October 18, 2017 and November 14, 2017 which together constitute a base prospectus for the purposes of Directive 2003/71/EC (as amended, including by Directive 2010/73/EU) (the "Prospectus Directive"). This document constitutes the Final Terms of the Notes described herein for the purposes of Article 5.4 of the Prospectus Directive and must be read in conjunction with such Base Prospectus as so supplemented. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of these Final Terms and the Base Prospectus as so supplemented. The Base Prospectus and the supplements to the Base Prospectus are available for viewing at www.bourse.lu and during normal business hours at the registered office of the Issuer, and copies may be obtained from the specified office of the Luxembourg Paying Agent. These Final Terms are available for viewing at www.borsaitaliana.it.

A summary of the Notes (which comprises the summary in the Base Prospectus as amended to reflect the provisions of these Final Terms) is attached to these Final Terms.

1. **Tranche Number**: One.

2. Specified Currency or Currencies: USD.

3. **Aggregate Nominal Amount**:

(i) Series: USD 95,000,000.

(ii) Tranche: USD 95,000,000.

4. **Issue Price**: 100 per cent. (100%) of the Aggregate Nominal Amount.

5. **Specified Denomination:** USD 2,000.

6. Calculation Amount: USD 2,000.

7. **Issue Date**: December 20, 2017.

8. **Maturity Date**: Scheduled Maturity Date is December 20, 2027.

(i) Strike Date: Not Applicable.

(ii) Relevant Determination Date Not Applicable.

(General Note Condition 2(a)):

(iii) Scheduled Determination Date: Not Applicable.

(iv) First Maturity Date Specific Not Applicable.

Adjustment:

(v) Second Maturity Date Specific Not Applicable.

Adjustment:

(vi) Business Day Adjustment: Not Applicable.

9. **Underlying Asset(s)**: Not Applicable.

VALUATION PROVISIONS

10. Valuation Date(s): Not Applicable.

11. **Entry Level Observation Dates:** Not Applicable.

12. **Initial Valuation Date(s)**: Not Applicable.

13. **Averaging**: Not Applicable.

14. **Asset Initial Price:** Not Applicable.

15. Adjusted Asset Final Reference Date: Not Applicable.

16. Adjusted Asset Initial Reference Date: Not Applicable.

17. **FX (Final) Valuation Date:** Not Applicable.

18. **FX (Initial) Valuation Date:** Not Applicable.

19. **Final FX Valuation Date:** Not Applicable.

20. **Initial FX Valuation Date:** Not Applicable.

COUPON PAYOUT CONDITIONS

21. Coupon Payout Conditions: Applicable.

22. **Interest Basis**: 6.50 per cent. (6.50%) Fixed Rate and LIBOR Floating Rate.

23. (i) **Fixed Interest Commencement** Issue Date.

Date:

(ii) Floating Interest The date on which the Interest Payment Date scheduled to

**Commencement Date:** fall on December 20, 2019 is scheduled to fall.

Fixed Rate Note Conditions (General 24.

Note Condition 7):

Applicable.

6.50 per cent. (6.50%) per cent. per annum payable annually (i) Rate(s) of Interest:

in arrear.

(ii) Interest Payment Date(s): December 20, 2018 and December 20, 2019.

The Interest Periods shall be "Unadjusted".

(iii) Fixed Coupon Amount(s): Not Applicable.

Not Applicable. (iv) Broken Amount(s):

Day Count Fraction: 30/360. (v)

(vi) Step Up Fixed Rate Note

Conditions (General Note Not Applicable.

Condition 7(e)):

25. BRL FX Conditions (Coupon Payout Not Applicable.

Condition 1.1(c)):

26. FX Security Conditions (Coupon

Payout Condition 1.1(d)):

Not Applicable.

27. **Floating** Rate Note **Conditions** 

(General Note Condition 8):

Applicable.

(i) Interest Period(s): Unadjusted.

The 20<sup>th</sup> day of December in each calendar year from, and (ii) **Interest Payment Dates:** 

including, December 20, 2020 to, and including, December

20, 2027.

(iii) **Business Day Convention:** Following Business Day Convention.

Manner in which the Rate(s) of (iv)

Interest is/are to be determined:

Screen Rate Determination.

Rate Determination (v) Screen

(General Note Condition 8(c)):

Applicable in respect of each Interest Period in respect of which the Interest Basis is specified to be "Floating Rate" in

the table below.

(a) Reference Rate: Reuters Screen shall prevail.

Reference Rate Currency: USD. (b)

(c) Interest Determination Two Rate Business Days prior to any relevant day.

Date(s):

(d) Relevant Screen Page(s): Reuters Screen: LIBOR01.

(e) Relevant Maturity: Three months.

(f) Relevant Time: 11:00 a.m., London time.

(g) Relevant Financial Centre: London.

(h) Specified Time for the purposes of General Note Condition 8(c)(iii):

11:00 a.m., London time.

(i) Reference Rate 0% Floor: Not Applicable.

(j) Multiple Screen Rate Not Applicable.

Determination Rates:

(vi) ISDA Determination (General Not Applicable. Note Condition 8(d)):

(vii) Steepener Floating Rate Not Applicable.
Conditions (General Note
Condition 8(e)):

(viii) Margin(s): Not Applicable.

(ix) Participation Rate: Not Applicable.

(x) Minimum Rate of Interest: In respect of each Interest Period, 1.00 per cent. (1.00%) per

annum.

(xi) Maximum Rate of Interest: In respect of each Interest Period, 4.00 per cent. (4.00%) per

annum.

(xii) Day Count Fraction: 30/360.

(xiii) Specified Period: Not Applicable.

(xiv) Capped Floored Floating Rate Not Applicable. Note Conditions (General Note Condition 8(g)):

(xv) Substitute or Successor Rate of Applicable.Interest (General Note Condition 8(h)):

# 28. Change of Interest Basis (General Applicable. Note Condition 9):

Interest Period	Interest Basis
Each Interest Period falling in the period commencing on (and including) the Fixed Interest	Fixed Rate
Commencement Date and ending on (but	
excluding) the date on which the Interest Payment	
Date scheduled to fall on December 20, 2019 is	

scheduled to fall.	
Each Interest Period falling in the period commencing on (and including) the Floating Interest Commencement Date and ending on (but excluding) the date on which the Interest Payment Date scheduled to fall on December 20, 2027 is scheduled to fall.	Floating Rate

- 29. **Conditional Coupon (Coupon Payout** Not Applicable. **Condition 1.3):**
- 30. Range Accrual Coupon (Coupon Not Applicable. Payout Condition 1.4):

## **AUTOCALL PAYOUT CONDITIONS**

- 31. **Automatic Early Redemption** Not Applicable. (General Note Condition 10(i):
- 32. Autocall Payout Conditions: Not Applicable.

## REDEMPTION PROVISIONS

- 33. **Redemption/Payment Basis**: Redemption at par.
- 34. Redemption at the option of the Issuer Not Applicable. (General Note Condition 10(b)):
- 35. Redemption at the option of Not Applicable.
  Noteholders (General Note Condition
  10(c)):
- 36. **Zero Coupon Note Conditions:** Not Applicable.
- 37. Final Redemption Amount of each USD 2,000 per Calculation Amount. Note (General Note Condition 10(a)):

## FINAL REDEMPTION AMOUNT PAYOUT CONDITIONS

- 38. **Single Limb Payout (Payout** Not Applicable. **Condition 1.1)**:
- 39. **Multiple Limb Payout (Payout** Not Applicable. **Condition 1.2)**:
- 40. **Barrier Event Conditions (Payout** Not Applicable. **Condition 2)**:
- 41. **Trigger Event Conditions (Payout** Not Applicable. **Condition 3):**
- 42. **Currency Conversion**: Not Applicable.

- 43. **Physical Settlement (General Note** Not Applicable. **Condition 12(a))**:
- 44. Non-scheduled Early Repayment Par.

  Amount:

# SHARE LINKED NOTE / INDEX LINKED NOTE / COMMODITY LINKED NOTE / FX LINKED NOTE / INFLATION LINKED NOTE

45. **Type of Notes**: The Notes are Fixed Rate Notes and Floating Rate Notes –

the Fixed Rate Note Conditions and the Floating Rate Note

Conditions are applicable.

46. **Share Linked Notes**: Not Applicable.

47. **Index Linked Notes:** Not Applicable.

48. Commodity Linked Notes (Single Not Applicable.

**Commodity or Commodity Basket):** 

49. **Commodity Linked Notes (Single** Not Applicable.

Commodity Index or Commodity

**Index Basket):** 

50. **FX Linked Notes:** Not Applicable.

51. **Inflation Linked Notes:** Not Applicable.

52. **EIS Notes:** Not Applicable.

53. **Multi-Asset Basket Linked Notes:** Not Applicable.

## GENERAL PROVISIONS APPLICABLE TO THE NOTES

54. **FX Disruption Event/CNY FX** Not Applicable.

Disruption Event/Currency
Conversion Disruption Event

(General Note Condition 13):

55. Rounding (General Note Condition 22):

(i) Non-Default Rounding - Not Applicable.

calculation values and

percentages:

(ii) Non-Default Rounding - Not Applicable.

amounts due and payable:

(iii) Other Rounding Convention: Not Applicable.

56. Additional Business Centre(s): TARGET.

Non-Default Business Not Applicable.

Day:

57. Form of Notes: Registered Notes.

Global Registered Note registered in the name of a nominee for a common depositary for Euroclear and Clearstream, Luxembourg exchangeable for Individual Note Certificates in the limited circumstances described in the Global Registered Note.

58. Additional Financial Centre(s) relating to Payment Business Days:

TARGET.

Non-Default

Business Day:

Payment

Not Applicable.

**Principal Financial Centre:** 

The Principal Financial Centre in relation to USD is the State

of New York.

Non-Default Principal

Financial Centre:

Applicable.

60. Instalment Notes (General Note Not Applicable. Condition 10(p)):

61. Minimum Trading Number (General **Note Condition 5(f)):** 

One Note (corresponding to a nominal amount of USD

2,000).

Permitted Trading Multiple (General 62. **Note Condition 5(f)):** 

One Note (corresponding to a nominal amount of USD

2,000).

**Record Date (General Note Condition** 63. 11):

Not Applicable.

64. Calculation Agent (General Note

Goldman Sachs International.

**DISTRIBUTION** 

**Condition 18):** 

59.

65. Method of distribution: Non-syndicated.

(i) syndicated, names and addresses of Managers and underwriting commitments:

Not Applicable.

(ii) Date of Subscription Agreement: Not Applicable.

(iii) If non-syndicated, name and address of Dealer:

Not Applicable.

66. Non-exempt Offer: Not Applicable.

Signed on behalf of Goldman Sachs Finance Corp International Ltd:
Ву:
<i>5</i> ,
D. In well wind
Duly authorised

### OTHER INFORMATION

1. LISTING AND ADMISSION TO TRADING Application will be made by the Issuer (or on its behalf) for the Notes to be listed on the Official List and admitted to trading on the regulated market of Borsa Italiana S.p.A's MOT (Electronic bond market) with effect from at the earliest the Issue Date.

No assurances can be given that such application for listing and admission to trading will be granted (or, if granted, will be granted by the Issue Date).

The Issuer has no duty to maintain the listing (if any) of the Notes on the relevant stock exchange(s) over their entire lifetime. The Notes may be suspended from trading and/or de-listed at any time in accordance with applicable rules and regulations of the relevant stock exchange(s).

- 2. **ESTIMATED TOTAL EXPENSES** RELATED TO THE ADMISSION TO **TRADING**
- Not Applicable.

3. LIQUIDITY **ENHANCEMENT** Not Applicable. **AGREEMENTS** 

- RATINGS Not Applicable. 4.
- 5. INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE

Not Applicable.

6. REASONS FOR THE OFFER, ESTIMATED NET PROCEEDS AND TOTAL EXPENSES

(i) Reasons for the offer: Not Applicable.

(ii) Estimated net proceeds: Not Applicable.

Estimated total expenses: Not Applicable. (iii)

7. **YIELD** Not Applicable.

HISTORIC INTEREST RATES Details of historic LIBOR rates can be obtained from 8.

Reuters.

9. PERFORMANCE AND VOLATILITY OF Not Applicable.

THE UNDERLYING ASSET

10. OPERATIONAL INFORMATION

> Any Clearing System(s) other than Euroclear Not Applicable. Bank S.A./N.V. and Clearstream Banking, société anonyme and the relevant identification number(s):

Delivery: Delivery against payment.

Names and addresses of additional Paying Not Applicable.

Agent(s) (if any):

Operational contact(s) for Fiscal Agent: eq-sd-operations@gs.com.

Intended to be held in a manner which would No.

allow Eurosystem eligibility:

# 11. UNITED STATES TAX CONSIDERATIONS

# Classification as Debt for U.S. Tax Purposes

Not Applicable.

## 12. INDEX DISCLAIMER

Not Applicable.

### **EXAMPLES**

## THE EXAMPLES PRESENTED BELOW ARE FOR ILLUSTRATIVE PURPOSES ONLY.

For the purposes of each Example:

- (i) the Issue Price is 100 per cent. (100%) of the Aggregate Nominal Amount, the Aggregate Nominal Amount is USD 95,000,000 and the Calculation Amount is USD 2,000;
- (ii) in respect of any Interest Amount payable pursuant to General Note Condition 7 (*Fixed Rate Note Conditions*), the Interest Payment Dates are December 20, 2018 and December 20, 2019; and
- (iii) in respect of any Interest Amount payable pursuant to General Note Condition 8 (*Floating Rate Note Conditions*), the Interest Payment Dates are the 20<sup>th</sup> day of December in each calendar year from, and including, December 20, 2020 to, and including, the Maturity Date.

### FINAL REDEMPTION

The Notes will be redeemed on the Maturity Date and the Final Redemption Amount payable in respect of each Calculation Amount of the Notes will be USD 2,000.

## FIXED RATE INTEREST AMOUNT

An Interest Amount of USD 130.00 will be payable on the Interest Payment Date scheduled to fall on December 20, 2018 and on the Interest Payment Date scheduled to fall on December 20, 2019.

## FLOATING RATE INTEREST AMOUNT

<u>Example 1 – Negative floating rate (subject to Minimum Rate of Interest):</u> The 3-Month USD LIBOR for the Interest Period commencing on (and including) December 20, 2019 is -1.00 per cent. (-1.00%).

An Interest Amount of USD 20.00 will be payable on the Interest Payment Date scheduled to fall on December 20, 2020.

<u>Example 2 – Zero floating rate (subject to Minimum Rate of Interest):</u> The 3-Month USD LIBOR for the Interest Period commencing on (and including) December 20, 2019 is zero per cent. (0%).

An Interest Amount of USD 20.00 will be payable on the Interest Payment Date scheduled to fall on December 20, 2020.

<u>Example 3 – Positive floating rate:</u> The 3-Month USD LIBOR for the Interest Period commencing on (and including) December 20, 2019 is 3.00 per cent. (3.00%).

An Interest Amount of USD 60.00 will be payable on the Interest Payment Date scheduled to fall on December 20, 2020.

Example 4 – Positive floating rate (subject to Maximum Rate of Interest): The 3-Month USD LIBOR for the Interest Period commencing on (and including) December 20, 2019 is 5.00 per cent. (5.00%).

An Interest Amount of USD 80.00 will be payable on the Interest Payment Date scheduled to fall on December 20, 2020.

## ISSUE-SPECIFIC SUMMARY OF THE SECURITIES

- Summaries are made up of disclosure requirements known as "Elements". These elements are numbered in Sections A E (A.1 E.7).
- This summary contains all the Elements required to be included in a summary for this type of security and Issuer. Because some Elements are not required to be addressed, there may be gaps in the numbering sequence of the Elements.
- Even though an Element may be required to be inserted in the summary because of the type of security and Issuer, it is possible that no relevant information can be given regarding the Element. In this case a short description of the Element is included in the summary with the mention of "not applicable".

SECTIO	SECTION A – INTRODUCTION AND WARNINGS		
A.1	Introduction and warnings	This summary should be read as an introduction to the Base Prospectus. Any decision to invest in the Securities should be based on consideration of the Base Prospectus as a whole by the investor. Where a claim relating to the information contained in the Base Prospectus is brought before a court, the plaintiff investor might, under the national legislation of the Member States, have to bear the costs of translating the Base Prospectus before the legal proceedings are initiated. Civil liability attaches only to those persons who have tabled the summary including any translation thereof, but only if the summary is misleading, inaccurate or inconsistent when read together with the other parts of the Base Prospectus or it does not provide, when read together with the other parts of the Base Prospectus, key information in order to aid investors when considering whether to invest in such Securities.	
A.2	Consents	Not applicable; no consent is given for the use of the Base Prospectus for subsequent resales of the Securities.	
SECTIO	N B – ISSUER AND	GUARANTOR	
B.1	Legal and commercial name of the Issuer	Goldman Sachs Finance Corp International Ltd ("GSFCI" or the "Issuer").	
B.2	Domicile, legal form, legislation and country of incorporation of the Issuer	GSFCI is a public limited liability company incorporated in Jersey. GSFCI mainly operates under Jersey law. The registered office of GSFCI is 22 Grenville Street, St. Helier, Jersey JE4 8PX.	
B.4b	Known trends with respect to the Issuer	Not applicable; there are no known trends affecting GSFCI and the industries in which it operates.	
B.5	The Issuer's group	GSFCI is a wholly-owned subsidiary of GS Global Markets, Inc. ("GS GM"). GS GM is a wholly-owned subsidiary of The Goldman Sachs Group, Inc. ("GSG" or the "Guarantor").	
B.9	Profit forecast or estimate	Not applicable; GSFCI has not made any profit forecasts or estimates.	
B.10	Audit report qualifications	Not applicable; GSFCI has not produced any audited financial statements (save for the audited opening balance sheet) since the date of its incorporation (October 19, 2016).	
B.12	Selected historical key	The following table shows selected key historical financial information in relation to GSFCI:	
	financial information of	As at and for the period ended (unaudited) <sup>1</sup>	
	the Issuer	(in USD June 30, 2017 thousands)	

		Τ	
		Operating profit and profit on ordinary activities before taxation	10,318
		Profit for the financial period	10,318
			As of (unaudited)
		(in USD thousands)	June 30, 2017
		Current Assets	622,409
		Net Assets	6,152
		Total Shareholder's funds	6,152
		period has been exten included in the table	rated on October 19, 2016 and the accounting reference ded to 63 weeks ending December 31, 2017. The figures represent the results of GSFCI for the 37 week period per 19, 2016 and ending on June 30, 2017.
			aterial adverse change in the prospects of GSFCI since date of its incorporation).
		Not applicable: there position of GSFCI since	has been no significant change in the financial or trading ce June 30, 2017.
B.13	Recent events material to the evaluation of the Issuer's solvency	Not applicable; there have been no recent events particular to GSFCI which are to a material extent relevant to the evaluation of GSFCI's solvency.	
B.14	Issuer's position	Please refer to Elemen	t B.5 above.
	in its corporate group		oup of companies of which The Goldman Sachs Group, npany, and transacts with, and depends on, entities within y.
B.15	Principal activities	The principal activity of GSFCI is the issuance of structured notes, warrants and certificates. The securities issued by GSFCI are sold to Goldman Sachs International. The proceeds of such issuances are on-lent to other members of the corporate group.	
B.16	Ownership and control of the Issuer		wned subsidiary of GS GM. GS GM is a wholly-owned dman Sachs Group, Inc. See also Element B.5.
B.17	Rating of the Issuer or the Securities	Not applicable; no rati	ng has been assigned to GSFCI or the Securities.
B.18	Nature and scope of the Guaranty	by The Goldman Sach guaranty governed by may be amended and	ons of GSFCI in respect of the Securities are guaranteed as Group, Inc. ("GSG" or the "Guarantor") pursuant to a laws of the State of New York dated January 17, 2017 as lor replaced from time to time (the "Guaranty"). The ari passu with all other unsecured and unsubordinated
B.19 (B.1)	Name of Guarantor	The Goldman Sachs G	Froup, Inc.
B.19	Domicile, legal	GSG is incorporated	in the State of Delaware in the United States as a
(B.2)	form, legislation	-	o the Delaware General Corporation Law. GSG is located
(10.2)			

	and country of incorporation of the Guarantor	at 200 West Street, N	New York, New	w York 10282,	USA.	
B.19 (B.4b)	Known trends with respect to the Guarantor	GSG's prospects will be affected, potentially adversely, by developments in global, regional and national economies, including in the U.S. movements and activity levels, in financial, commodities, currency and other markets, interest rate movements, political and military developments throughout the world, client activity levels and legal and regulatory developments in the United States and other countries where GSG does business.				
B.19 (B.5)	The Guarantor's group	GSG is a bank holding company and a financial holding company regulated by the Board of Governors of the Federal Reserve System (Federal Reserve Board). GSG's U.S. depository institution subsidiary, Goldman Sachs Bank USA, is a New York State-chartered bank. GSG is the parent holding company of the Goldman Sachs Group (the "Group").				
		As of December 20 cent. of its total staf located worldwide as world. In 2016, GS Americas.	f was based o	utside the Ame	ericas. The Gr n financial ma	oup's clients are rkets around the
		GSG reports its ac Institutional Client S				
B.19 (B.9)	Profit forecast or estimate	Not applicable; GSG	has not made	any profit fore	casts or estima	ntes.
B.19 (B.10)	Audit report qualifications	Not applicable; there are no qualifications in the audit report of GSG.				
B.19 (B.12)	Selected historical key financial relation to GSG:  The following table shows selected key historical financial information relation to GSG:					
	information of the Guarantor	As at and for the six As at and for months ended (unaudited) end				
	the Guarantoi	(in USD millions)	September 30, 2017	September 30, 2016	December 2016	December 2015
		Total non-interest revenues	22,205	20,187	28,021	30,756
		Net revenues, including net interest income	24,239	22,438	30,608	33,820
		Pre-tax earnings/(loss)	8,024	6,907	10,304	8,778
				tember 30 idited)	As at Dec	cember 31
		(in USD millions)	20	)17	2016	2015
		Total assets	930	,132	860,165	861,395
		Total liabilities	843	,840	773,272	774,667
		Total	86,	292	86,893	86,728

		shareholders' equity:
		There has been no material adverse change in the prospects of GSG since December 31, 2016.
		Not applicable; there has been no significant change in the financial or trading position of GSG since September 30, 2017.
B.19	Recent events	Not applicable; there have been no recent events particular to GSG which are to
(B.13)	material to the evaluation of the Guarantor's solvency	a material extent relevant to the evaluation of GSG's solvency.
B.19	Dependence	See Element B.19 (B.5).
(B.14)	upon other members of the Guarantor's group	GSG is a holding company and, therefore, depends on dividends, distributions and other payments from its subsidiaries to fund dividend payments and to fund all payments on its obligations, including debt obligations.
B.19	Principal	The Group's activities are conducted in the following segments:
(B.15)	activities	(1) Investment Banking:
		• Financial Advisory, which includes strategic advisory assignments with respect to mergers and acquisitions, divestitures, corporate defense activities, restructurings and spin-offs, risk management, and derivative transactions directly related to these client advisory assignments; and
		• Underwriting, which includes public offerings and private placements, including local and cross-border transactions and acquisition finance, of a wide range of securities, loans and other financial instruments, and derivative transactions directly related to these client underwriting activities.
		(2) Institutional Client Services:
		• Fixed Income, Currency and Commodities, which includes client execution activities related to making markets in both cash and derivative instruments for interest rate products, credit products, mortgages, currencies and commodities; and
		<ul> <li>Equities, which includes client execution activities related to making markets in equity products and commissions and fees from executing and clearing institutional client transactions on major stock, options and futures exchanges worldwide, as well as over-the-counter transactions. Equities also includes our securities services business, which provides financing, securities lending and other prime brokerage services to institutional clients, including hedge funds, mutual funds, pension funds and foundations, and generates revenues primarily in the form of interest rate spreads or fees.</li> </ul>
		(3) Investing & Lending, which includes the Group's investing activities and the origination of loans, including our relationship lending activities, to provide financing to clients. These investments, some of which are consolidated, and loans are typically longer-term in nature. The Group makes investments, directly and indirectly through funds that it manages, in debt securities and loans, public and private equity securities, infrastructure and real estate entities. The Group also makes unsecured loans to individuals through its online platform.
		(4) <b>Investment Management</b> , which provides investment management services and offers investment products (primarily through separately managed accounts and commingled vehicles, such as mutual funds and private investment funds) across all major asset classes to a diverse set

		of institutional and individual offers wealth advisory servic financial counselling, and brothigh-net-worth individuals and	es, including portfoli okerage and other tran	o management and
B.19 (B.16)	Ownership and control of the Guarantor	Not applicable; GSG is a publicly-held company listed on the New York Stock Exchange and not directly or indirectly owned or controlled by any shareholders or affiliated group of shareholders.		
		See Element B.19 (B.5).		
B.19 (B.17)	Rating of the Guarantor	The following table sets forth the Guarantor's unsecured credit ratings. A rating is not a recommendation to buy, sell or hold any of the Securities. Any or all of these ratings are subject to revision or withdrawal at any time by the assigning rating organization. Each rating should be evaluated independently of any other rating. The ratings shown below are the Guarantor's own ratings and should not be treated as ratings of the Securities. If Securities are rated, the ratings assigned to the relevant Securities may be different to the ratings of the Guarantor:		
			Short-Term Debt	Long-Term Debt
		Dominion Bond Rating Service Limited	R-1 (middle) F1	A (high) A
		Fitch, Inc.  Moody's Investors Service	P-2	A3
		Standard & Poor's	A-2	BBB+
		Rating and Investment Information, Inc.	a-1	A
	SECTION C – SECURITIES			
C.1	Type and class of	Cash Settled Securities (the "Securities	es").	
	Securities	ISIN: XS1561048924; Common Code	e: 156104892; Valoren	: 39316117.
C.2	Currency	The currency of the Securities will be United States Dollar ("USD").		
C.5	Restrictions on the free transferability	The Securities, the Guaranty and (if applicable) securities to be delivered upon exercise or settlement of the Securities may not be offered, sold, resold, exercised, traded or delivered within the United States or to U.S. persons as defined in Regulation S under the Securities Act ("Regulation S"), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and applicable state securities law.		
		The Securities may not be offered, so any time.	old or resold in or into	the United States at
		Further, the Securities may not be according plans subject to ERISA or Securities of 1986, as amended, other accounts.	ection 4975 of the U.S	S. Internal Revenue
		Subject to the above, the Securities wi	ill be freely transferabl	e.
C.8	Rights attached to the securities	<b>Rights</b> : The Securities give the right to receive a potential return on the rights such as the right to receive no and to vote on future amendments. under English law.	Securities, together water of certain determined	ith certain ancillary inations and events
		Ranking: The Securities are direct, use of the Issuer and rank equally with unsecured obligations of the Issuer.		
		Limitations to rights:		
		Notwithstanding that the Secur	rities are linked to the	performance of the

- underlying asset(s), Holders do not have any rights in respect of the underlying asset(s).
- The terms and conditions of the Securities contain provisions for calling meetings of Holders to consider matters affecting their interests generally and these provisions permit defined majorities to bind all Holders, including holders who did not attend and vote at the relevant meeting and holders who voted in a manner contrary to the majority. Further, in certain circumstances, the Issuer may amend the terms and conditions of the Securities, without the Holders' consent.
- The terms and conditions of the Securities permit the Issuer and the Calculation Agent (as the case may be), on the occurrence of certain events and in certain circumstances, without the Holders' consent, to make adjustments to the terms and conditions of the Securities, to redeem the Securities prior to maturity (where applicable), to postpone valuation of the underlying asset(s) or scheduled payments under the Securities, to change the currency in which the Securities are denominated, to substitute the Issuer with another permitted entity subject to certain conditions, and to take certain other actions with regard to the Securities and the underlying asset(s) (if any).

C.9 Rights attached to the securities including ranking and any limitation to those rights, interest provisions, yield and representative of the holders

Please refer to Element C.8 above.

The return on the Securities will derive from:

- The payment on the relevant payment date(s) of an amount on account of Interest:
- The potential payment of a **Non-scheduled Early Repayment Amount** upon an unscheduled early redemption of the Securities (as described below); or
- If the Securities are not previously redeemed, or purchased and cancelled, the payment of the **Final Redemption Amount** on the maturity date of the Securities.

## Interest

The Securities bear interest from December 20, 2017 ("**Fixed Interest Commencement Date**") at the rate of 6.50 per cent. (6.50%) per annum.

The interest amount payable on each of the Interest Payment Dates falling in the period commencing on the Fixed Interest Commencement Date and ending on the Interest Payment Date scheduled to fall on December 20, 2019 (subject to adjustment for non-business days) in respect of each Security shall be calculated by multiplying the Rate of Interest by the Calculation Amount, and further multiplying the product by the relevant day count fraction applicable to the Interest Period ending on the date on which such Interest Payment Date is scheduled to fall, and rounding the resultant figure in accordance with the terms and conditions.

The Securities bear interest from December 20, 2019 ("Floating Interest Commencement Date") at a floating Rate of Interest. The interest amount payable on each Interest Payment Date is calculated by applying the Rate of Interest for the Interest Period ending on (but excluding) the date on which such Interest Payment Date is scheduled to fall to the Calculation Amount, multiplying the product by the relevant day count fraction applicable to the Interest Period ending on (but excluding) the date on which such Interest Payment Date is scheduled to fall, and rounding the resultant figure in accordance with the terms and conditions.

The Rate of Interest for an Interest Period shall be as specified in the Interest Rate Table below in the column entitled "Rate of Interest" in the row

corresponding to such Interest Period equal to the Reference Rate provided that the Rate of Interest shall be not less than 1.00 per cent. (1.00%) per annum and not greater than 4.00 per cent. (4.00%) per annum.

The Interest Basis for the Interest Period commencing on (and including) the Fixed Interest Commencement Date shall be a fixed rate and thereafter for each Interest Period set forth in the Interest Rate Table below, the Interest Basis is set forth in the Interest Rate Table below in the column entitled "Interest Basis" appearing in the same row in the Interest Rate Table in which such Interest Period appears and the Rate of Interest applicable to such Interest Period shall be determined in accordance with the floating rate terms and conditions.

Interest R	ate Table
Interest Period	Interest Basis
Each Interest Period falling in the period commencing on (and including) the Fixed Interest Commencement Date and ending on (but excluding) the date on which the Interest Payment Date scheduled to fall on December 20, 2019 is scheduled to fall	Fixed Rate
Each Interest Period falling in the period commencing on (and including) the Floating Interest Commencement Date and ending on (but excluding) the date on which the Interest Payment Date scheduled to fall on December 20, 2027 is scheduled to fall	Floating Rate

Defined terms used above:

- Calculation Amount: USD 2,000.
- Interest Payment Dates: each of December 20, 2018, December 20, 2019, December 20, 2020, December 20, 2021, December 20, 2022, December 20, 2023, December 20, 2024, December 20, 2025, December 20, 2026 and December 20, 2027 (subject to adjustment for non-business days).
- **Reference Rate**: the rate for deposits in USD for a period equal to three months, expressed as a percentage, which appears on the Reuters screen LIBOR01 on the relevant interest determination date.

**Indication of Yield**: Not Applicable. The Rate of Interest is a fixed rate of interest for the first two Interest Periods and a floating rate of interest for the remaining Interest Periods.

## **Non-scheduled Early Repayment Amount**

Unscheduled early redemption: The Securities may be redeemed prior to the scheduled maturity (i) at the Issuer's option (a) if the Issuer determines a change in applicable law has the effect that performance by the Issuer or its affiliates under the Securities or hedging transactions relating to the Securities has become (or there is a substantial likelihood in the immediate future that it will become) unlawful or impracticable (in whole or in part), (b) where applicable, if the Calculation Agent determines that certain additional disruption events or adjustment events as provided in the terms and conditions of the Securities have occurred in relation to the underlying assets or (ii) upon notice by a Holder

C.10	Derivative	declaring such Securities to be immediately repayable due to the occurrence of an event of default which is continuing.  In such case, the Non-scheduled Early Repayment Amount payable on such unscheduled early redemption shall be, for each Security, the Specified Denomination of USD 2,000.  Redemption  • The maturity date for the Securities shall be December 20, 2027.  • Unless previously redeemed or purchased and cancelled, each Security will be redeemed by the Issuer on the maturity date by payment of USD 2,000 per Calculation Amount of Securities.  Representative of holders of Securities: Not applicable; the Issuer has not appointed any person to be a representative of the holders of Securities.  Please refer to Element C.9 above.
0.10	component in the interest payment	Not applicable; there is no derivative component in the interest payments made in respect of the Securities.
C.11	Admission to trading on a regulated market	Application will be made to admit the Securities to trading on the regulated market of Borsa Italiana S.p.A.'s MOT (Electronic bond market).
		SECTION D – RISKS
D.2	Key risks that are specific to the Issuer, the Guarantor and the Group	The payment of any amount due on the Securities is subject to our credit risk as well as the credit risk of the Guarantor. The Securities are our unsecured obligations, and the Guaranty thereof is an unsecured obligation of the Guarantor. Neither the Securities nor the Guaranty are bank deposits, and neither are insured or guaranteed by the UK Financial Services Compensation Scheme, the Jersey Depositors Compensation Scheme, the U.S. Federal Deposit Insurance Corporation, the U.S. Deposit Insurance Fund or any other government or governmental or private agency or deposit protection scheme in any jurisdiction. The value of and return on your Securities will be subject to our credit risk and that of the Guarantor and to changes in the market's view of our creditworthiness and that of the Guarantor.
		References in Elements B.12 and B.19 (B.12) above to the "prospects" and "financial or trading position" of the Issuer and Guarantor (as applicable), are specifically to their respective ability to meet their full payment obligations under the Securities (in the case of GSFCI) or Guaranty (in the case of GSG) in a timely manner. Material information about the Issuer's and the Guarantor's respective financial condition and prospects is included in each of the Issuer's and the Guarantor's annual and interim reports. You should be aware, however, that each of the key risks highlighted below could have a material adverse effect on the Issuer's and the Guarantor's businesses, operations, financial and trading position and prospects, which, in turn, could have a material adverse effect on the return investors receive on the Securities.
		The Issuer and the Guarantor are subject to a number of key risks of the Group:  The Group's businesses have been and may continue to be adversely affected by conditions in the global financial markets and economic conditions generally.
		• The Group's businesses and those of its clients are subject to extensive and pervasive regulation around the world.
		The Group's businesses have been and may be adversely affected by declining asset values. This is particularly true for those businesses in which it has net "long" positions, receives fees based on the value of

- assets managed, or receives or posts collateral.
- The Group's businesses have been and may be adversely affected by disruptions in the credit markets, including reduced access to credit and higher costs of obtaining credit.
- The Group's market-making activities have been and may be affected by changes in the levels of market volatility.
- The Group's investment banking, client execution and investment management businesses have been adversely affected and may in the future be adversely affected by market uncertainty or lack of confidence among investors and CEOs due to general declines in economic activity and other unfavourable economic, geopolitical or market conditions.
- The Group's investment management business may be affected by the poor investment performance of its investment products or a client preference for products other than those which the Group offers.
- The Group may incur losses as a result of ineffective risk management processes and strategies.
- The Group's liquidity, profitability and businesses may be adversely affected by an inability to access the debt capital markets or to sell assets or by a reduction in its credit ratings or by an increase in its credit spreads.
- A failure to appropriately identify and address potential conflicts of interest could adversely affect the Group's businesses.
- A failure in the Group's operational systems or infrastructure, or those of third parties, as well as human error, could impair the Group's liquidity, disrupt the Group's businesses, result in the disclosure of confidential information, damage the Group's reputation and cause losses.
- A failure to protect the Group's computer systems, networks and information, and the Group's clients' information, against cyber attacks and similar threats could impair the Group's ability to conduct the Group's businesses, result in the disclosure, theft or destruction of confidential information, damage the Group's reputation and cause losses.
- GSG is a holding company and is dependent for liquidity on payments from its subsidiaries, many of which are subject to restrictions.
- The application of regulatory strategies and requirements in the United States and non-U.S. jurisdictions to facilitate the orderly resolution of large financial institutions could create greater risk of loss for GSG's security holders.
- The application of GSG's proposed resolution strategy could result in greater losses for GSG's security holders, and failure to address shortcomings in the Group's resolution plan could subject the Group to increased regulatory requirements.
- The Group's businesses, profitability and liquidity may be adversely affected by deterioration in the credit quality of, or defaults by, third parties who owe the Group money, securities or other assets or whose securities or obligations it holds.
- Concentration of risk increases the potential for significant losses in the Group's market-making, underwriting, investing and lending activities.
- The financial services industry is both highly competitive and interrelated.
- The Group faces enhanced risks as new business initiatives lead it to transact with a broader array of clients and counterparties and exposes it

	T	1	
			to new asset classes and new markets.
		•	Derivative transactions and delayed settlements may expose the Group to unexpected risk and potential losses.
		•	The Group's businesses may be adversely affected if it is unable to hire and retain qualified employees.
		•	The Group may be adversely affected by increased governmental and regulatory scrutiny or negative publicity.
		•	Substantial legal liability or significant regulatory action against the Group could have material adverse financial effects or cause significant reputational harm, which in turn could seriously harm the Group's business prospects.
		•	The growth of electronic trading and the introduction of new trading technology may adversely affect the Group's business and may increase competition.
		•	The Group's commodities activities, particularly its physical commodities activities, subject the Group to extensive regulation and involve certain potential risks, including environmental, reputational and other risks that may expose it to significant liabilities and costs.
		•	In conducting its businesses around the world, the Group is subject to political, economic, legal, operational and other risks that are inherent in operating in many countries.
		•	The Group may incur losses as a result of unforeseen or catastrophic events, including the emergence of a pandemic, terrorist attacks, extreme weather events or other natural disasters.
		•	GSFCI does not carry out any operating business activity other than issuing securities and is largely reliant on payment obligations owed to it by its affiliates to fund its obligations under the Securities.
D.3	Key risks that	•	You may lose some or all of your investment in the Securities where:
	are specific to the Securities:		We (as Issuer and Guarantor) fail or go bankrupt, the Guarantor becomes subject to resolution proceedings or we are otherwise unable to meet our payment obligations. In the event that the Guarantor becomes subject to bankruptcy or resolution proceedings (but the Issuer does not), you will not be able to declare the Securities to be immediately due and repayable. The return you receive on the Securities in this particular circumstance could be significantly less than what you would have otherwise received had you been able to declare the Securities immediately due and repayable upon the bankruptcy or resolution of the Guarantor;
			° You do not hold your Securities to maturity and the secondary sale price you receive is less than the original purchase price; or
			Your Securities are redeemed early due to an unexpected event and the amount you receive is less than the original purchase price.
		•	The estimated value of your Securities (as determined by reference to pricing models used by us) at the time the terms and conditions of your Securities are set on the trade date, will be less than the original issue price of your Securities.
		•	Your Securities may not have an active trading market, and you may be unable to dispose of them.
		•	We give no assurance that application for listing and admission to trading will be granted (or, if granted, will be granted by the issue date)

		or that an active trading market in the Securities will develop. We may discontinue any such listing at any time.	
		• If interest rates rise during the term of the Securities, the value of the Securities is likely to fall.	
		The Issuer of your Securities may be substituted with another company.	
		We may amend the terms and conditions of your Securities in certain circumstances without your consent.	
		SECTION E – THE OFFER	
E.2b	Reasons for the offer and use of proceeds	The net proceeds of the offer will be used by the Issuer to provide additional funds for its operations and for other general corporate purposes.	
E.3	Terms and conditions of the offer	Not applicable.	
E.4	Interests material to the issue/offer	Not applicable; so far as the Issuer is aware, no person involved in the issue of the Notes has an interest material to the offer, including conflicting interests.	
E.7	Estimated expenses	Not applicable. There are no estimated expenses charged to the investor by the Issuer or the offeror.	